# 2024 NATURAL GAS PIPELINE INDUSTRY

# CAPITALIZATION RATE STUDY



Prepared by Bruce Nielsen, CPA Nielsen Management Services, LLC

### CAPITALIZATION RATE STUDY as of January 01, 2024

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CAPITALIZATION RATE CALCULATION
as of January 01, 2024

HTED COST		ADJ COST OF CAPITAL	FLOTATION <u>COST</u>	COST (YIELD)	CAPITAL STRUCTURE	
2.46%	2	6.48%	1.60%	6.40%	38.00%	DEBT
N/A				N/A	N/A	PREFERRED
<u>1.11%</u>	<u>1</u> ′	17.92%	2.60%	<u>17.45%</u>	62.00%	COMMON
3.57%	13			13.25%	100.00%	

SELECTED CAPITALIZATION RATE

13.55%

#### MARKET CAPITAL STRUCTURE 12/31/2023

DEBT

SELECTED COMPARABLE COMPANIES		
AVERAGE	40.48%	59.52%
WEIGHTED AVERAGE	43.17%	56.83%
MEDIAN	38.37%	61.63%

PRIOR YEAR ESTIMATED PERCENT EQUITY

**CURRENT YEAR ACTUAL** 

63.00%

**EQUITY** 

	DEBT	PREF.	EQUITY
ESTIMATED MARKET* CAPITAL STRUCTURE	38.00%	0.00%	62.00%

<sup>\* &</sup>quot;The company cost of capital is the expected rate of return that investors demand from the company's assets and operations. Therefore, it must be based on what investors are actually willing to pay for the company's outstanding securities--that is, based on the securities' market value." "Fundamentals of Corporate Finance", Richard A. Brealey, Stewart C. Myers, and Alan J. Marcus, McGraw-Hill Co. 1995, p.279

# SELECTED COMPARABLE COMPANIES \$ CAPITAL STRUCTURE (VALUE LINE DATA) 12/31/2023

			COMMON
		PREFERRED	STOCK @
COMPANY NAME	L.T. DEBT	STOCK	MKT. VALUE
Cheniere Energy Part.	15,600.00	0.00	24,591.28
Enbridge Inc.	51,271.50	5,773.26	76,563.03
Energy Transfer LP	47,075.00	0.00	43,402.38
Kinder Morgan Inc.	27,871.00	0.00	39,298.39
National Fuel Gas	2,383.70	0.00	4,605.61
ONEOK Inc.	21,450.00	0.00	40,903.15
Pembina Pipeline	6,952.21	1,645.46	18,904.50
TC Energy Corp.	46,934.10	1,855.00	40,536.33
Williams Cos.	22,772.00	0.00	42,388.11

AVERAGE 26,923.28 1,030.41 36,799.20

Source: Value Line, CD ROM

# SELECTED COMPARABLE COMPANIES % CAPITAL STRUCTURE (VALUE LINE DATA) 12/31/2023

			COMMON
		PREFERRED	STOCK @
COMPANY NAME	L.T. DEBT	STOCK	MKT. VALUE
Cheniere Energy Part.	38.81%	0.00%	61.19%
Enbridge Inc.	38.37%	4.32%	57.31%
Energy Transfer LP	52.03%	0.00%	47.97%
Kinder Morgan Inc.	41.49%	0.00%	58.51%
National Fuel Gas	34.10%	0.00%	65.90%
ONEOK Inc.	34.40%	0.00%	65.60%
Pembina Pipeline	25.28%	5.98%	68.74%
TC Energy Corp.	52.54%	2.08%	45.38%
Williams Cos.	34.95%	0.00%	65.05%

AVERAGE	39.11%	1.38%	59.52%
WEIGHTED AVERAGE	41.58%	1.59%	56.83%
MEDIAN	38.37%	0.00%	61.63%

Source: Value Line, CD ROM

#### **ESTIMATED MARKET COST OF DEBT**

#### **SELECTED COMPARABLE COMPANIES**

AVERAGE MERGENT (MOODY'S) PIPELINE INDUSTRY	6.28%
AVERAGE BLOOMBERG PIPELINE INDUSTRY	6.40%
AVERAGE STANDARD & POORS PIPELINE INDUSTRY	5.74%

6.14%

ESTIMATED COST OF DEBT

6.40%

CORPORATE BO	OND YIELD AVERAGES
MERGENT (MOODY'S)	CORPORATE BOND YIELDS

"Ba" Rated RATE IN PERCENT

YEAR END

Ba1 7.15% Ba2 7.15% Ba3 7.15%

"Baa" Rated RATE IN PERCENT

YEAR END

Baa1 6.15% Baa2 6.15% Baa3 6.15%

"A" Rated RATE IN PERCENT

YEAR END

A1 5.74% A2 5.74% A3 5.74%

Source - Mergents Bond Record & S&P Database, January 2024 Used average of 4th Qtr

## CORPORATE BOND YIELD AVERAGES BLOOMBERG CORPORATE BOND YIELDS

"BB" Rated RATE IN PERCENT

YEAR END

BB+ 7.61% BB 9.30% BB- 9.73%

"BBB" Rated RATE IN PERCENT

YEAR END

BBB+ 6.03% BBB 6.33% BBB- 6.93%

"A" Rated RATE IN PERCENT

YEAR END

A+ 5.80% A 5.71% A- 5.95%

Source - Bloomberg Data Base, 20 Year Maturity, January-2024 Used average of 4th Qtr

CORPORATE BOND YIELD AVERAGES CAPITAL IQ S&P BOND YIELDS		
"BB" Rated	I	RATE IN PERCENT
YEAR END		
BB+ BB BB-		6.58% 6.58% 6.58%
"BBB" Rate	d	RATE IN PERCENT
YEAR END		
BBB+ BBB BBB-		5.74% 5.74% 5.74%
"A" Rated		RATE IN PERCENT
YEAR END	)	
A+ A A-		5.43% 5.43% 5.43%
Source - Capital IQ Standard &	& Poors Data from Capital IQ, January-2024	F 0
		F-9

## SELECTED COMPARABLE COMPANIES CURRENT COST OF CORPORATE DEBT

#### **MERGENT (MOODY'S) RATINGS & YIELDS**

	MERGENT	MERGENT
	BOND	BOND
COMPANY NAME	RATINGS	YIELDS
Cheniere Energy Part.	Ba1	7.15%
Enbridge Inc.	Baa1	6.15%
Energy Transfer LP	Baa3	6.15%
Kinder Morgan Inc.	Baa2	6.15%
National Fuel Gas	Baa3	6.15%
ONEOK Inc.	Baa2	6.15%
Pembina Pipeline	n/a	N/A
TC Energy Corp.	Baa3	6.15%
Williams Cos.	Baa2	6.15%

AVERAGE	6.28%
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Source - Mergents Bond Record & S&P Database, January 2024

## SELECTED COMPARABLE COMPANIES CURRENT COST OF CORPORATE DEBT

#### **S&P RATINGS, BLOOMBERG YIELDS**

	S&P BOND	BLOOMBERG BOND
COMPANY NAME	RATINGS	YIELDS
Cheniere Energy Part.	BBB	6.33%
Enbridge Inc.	BBB+	6.03%
Energy Transfer LP	BBB-	6.93%
Kinder Morgan Inc.	BBB	6.33%
National Fuel Gas	BBB-	6.93%
ONEOK Inc.	BBB	6.33%
Pembina Pipeline	BBB	6.33%
TC Energy Corp.	BBB+	6.03%
Williams Cos.	BBB	6.33%

AVERAGE	6.40%
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Source - Bloomberg Data Base, 20 Year Maturity, January-2024

# SELECTED COMPARABLE COMPANIES CURRENT COST OF CORPORATE DEBT

#### **S&P RATINGS, CAPITAL IQ YIELDS**

	S&P	S&P
	BOND	BOND
COMPANY NAME	RATINGS	YIELDS
Cheniere Energy Part.	BBB	5.74%
Enbridge Inc.	BBB+	5.74%
Energy Transfer LP	BBB-	5.74%
Kinder Morgan Inc.	BBB	5.74%
National Fuel Gas	BBB-	5.74%
ONEOK Inc.	BBB	5.74%
Pembina Pipeline	BBB	5.74%
TC Energy Corp.	BBB+	5.74%
Williams Cos.	BBB	5.74%

AVERAGE 5.74
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Source - Capital IQ Standard & Poors Data from Capital IQ, January-2024

#### **COST OF COMMON EQUITY - SUMMARY**

MODEL HOED	2522
MODEL USED	PERCENT
CALCULATED MODELS BASED ON SELECTED COMPARABLE CO	MPANIES .
CAPITAL ASSET PRICING MODEL (EX POST)	12.51%
CAPITAL ASSET PRICING MODEL (EX ANTE)	14.91%
DISCOUNTED CASH FLOW MODEL	18.79%
FERC "TWO STAGE" DCF MODEL BUILD-UP MODEL	16.37% 13.48%
BOILD-OF MODEL	13.40 /0
AVERAGE ALL	15.21%
SELECTED EQUITY RATE	17.45%

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# SELECTED COMPARABLE COMPANIES CAPITAL ASSET PRICING MODEL (EX POST)

ITEM	RATE
LONG TERM EXPECTED EQUITY RISK PREMIUM:  LARGE COMPANY STOCK TOTAL RETURNS MINUS LONG TERM GOVERNMENT BOND INCOME RETURNS.  (KROLL 2023 CRSP DECILES SIZE PREMIA STUDY, "KEY VARIABLES IN ESTIMATING THE COST OF CAPITAL")	7.17%
RISK ADJUSTMENT FACTOR (Beta)	<u>1.06</u>
ADJUSTED RISK PREMIUM	7.60%
LONG TERM GOVERNMENT BONDS @ 12/31/23 (ST. LOUIS FEDERAL RESERVE - 20YR LT GOVERNMENT BONDS AS FOUND ON THE ST. LOUIS FEDERAL RESERVE WEBSITE)	<u>4.25%</u>
LARGE COMPANY ESTIMATED EQUITY YIELD RATE	11.85%
ADJUSTMENT FOR SIZE PREMIUM*  FOR QUANTIFICATION OF SIZE PREMIUM SEE:  (KROLL 2023 CRSP DECILES SIZE PREMIA STUDY,  "KEY VARIABLES IN ESTIMATING THE COST OF CAPITAL")	<u>0.66%</u>
	12.51%

# SELECTED COMPARABLE COMPANIES CAPITAL ASSET PRICING MODEL (EX ANTE)

ITEM	RATE
WEIGHTED AVERAGE COST OF EQUITY FOR S&P 500 S&P 500 EXPECTED EQUITY COST MINUS LONG TERM GOVERNMENT BOND INCOME RETURNS. (STANDARD & POOR'S COMPUSTAT & I/B/E/S (S&P 500)	9.43%
RISK ADJUSTMENT FACTOR (Beta)	<u>1.06</u>
ADJUSTED RISK PREMIUM	10.00%
LONG TERM GOVERNMENT BONDS @ 12/31/23 (ST. LOUIS FEDERAL RESERVE - 20YR LT GOVERNMENT BONDS AS FOUND ON THE ST. LOUIS FEDERAL RESERVE WEBSITE)	<u>4.25%</u>
LARGE COMPANY ESTIMATED EQUITY YIELD RATE	14.25%
ADJUSTMENT FOR SIZE PREMIUM* FOR QUANTIFICATION OF SIZE PREMIUM SEE: (KROLL 2023 CRSP DECILES SIZE PREMIA STUDY, "KEY VARIABLES IN ESTIMATING THE COST OF CAPITAL")	<u>0.66%</u>
COST OF EQUITY CAPITAL	
	14.91%

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# SELECTED COMPARABLE COMPANIES BUILD-UP MODEL

CALCULATION OF IMPLIED COST OF EQUITY	RATE
CURRENT COST OF CORPORATE DEBT @ 1/1/2024 (See Exhibit F-6)	6.40%
AVERAGE RISK PREMIUM - COMMON STOCKS OVER AAA & AA CORPORATE BONDS (KROLL 2023 CRSP DECILES SIZE PREMIA STUDY, "KEY VARIABLES IN ESTIMATING THE COST OF CAPITAL")	7.17%
LESS ADJUSTMENT FOR DIFFERENTIAL BETWEEN AAA & Baa BONDS	<u>0.75%</u>
ADJUSTED RISK PREMIUM	<u>6.42%</u>
IMPLIED COST OF EQUITY	12.82%
ADJUSTMENT FOR SIZE PREMIUM  FOR QUANTIFICATION OF SIZE PREMIUM SEE:  (KROLL 2023 CRSP DECILES SIZE PREMIA STUDY,  "KEY VARIABLES IN ESTIMATING THE COST OF CAPITAL")	<u>0.66%</u>

	COST OF EQUITY USING	G SIZE PREMIUM
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13.48%

## SELECTED COMPARABLE COMPANIES DISCOUNTED CASH FLOW MODEL

	PROJECTED	EXPECTED	
	GROWTH IN	DIVIDEND	EST. COST
COMPANY NAME	EARNINGS	YIELD	OF EQUITY
Cheniere Energy Part.	11.50%	6.92%	18.42%
Enbridge Inc.	5.50%	7.86%	13.36%
Energy Transfer LP	7.00%	9.96%	16.96%
Kinder Morgan Inc.	17.50%	6.82%	24.32%
National Fuel Gas	18.00%	4.08%	22.08%
ONEOK Inc.	15.00%	5.76%	20.76%
Pembina Pipeline	11.50%	6.06%	17.56%
TC Energy Corp.	12.00%	7.79%	19.79%
Williams Cos.	10.50%	5.34%	15.84%

AVERAGE	12.06%	6.73%	18.79%
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#### DCF COST OF EQUITY CAPITAL 18.79%

Source: Value Line, CD ROM

## SELECTED COMPARABLE COMPANIES VALUE LINE INFORMATION DATA

COMPANY NAME	BETA	SAFETY	FINANCIAL STRENGTH
Chaniara Energy Bort	0.05	2.00	7.00
Cheniere Energy Part.	0.95	3.00	7.00
Enbridge Inc.	0.85	3.00	4.00
Energy Transfer LP	1.10	3.00	5.00
Kinder Morgan Inc.	1.10	3.00	6.00
National Fuel Gas	0.85	3.00	5.00
ONEOK Inc.	1.50	3.00	5.00
Pembina Pipeline	1.05	3.00	4.00
TC Energy Corp.	1.05	3.00	4.00
Williams Cos.	1.10	3.00	6.00

AVERAGE	1.06	3.00	5.11

RELATIVE VALUE LINE SAFETY RANKING	1.00
RELATIVE VALUE LINE FINANCIAL STRENGTH	1.02
SELECTED VALUE LINE BETA	1.06

Source: Value Line, CD ROM

#### SELECTED COMPARABLE COMPANIES FERC "TWO STAGE" DCF MODEL

l				
LONG TE	RM (STAGE TWO	-		
	GDP REAL	ANNUAL	DIVIDEND	COST OF
COMPANY NAME	GROWTH	INFLATION	YIELD	EQUITY
Chaniana Francis Dart	0.400/	0.000/	0.000/	44 740/
Cheniere Energy Part.	2.46%	2.33%	6.92%	11.71%
Enbridge Inc.	2.46%	2.33%	7.86%	12.65%
Energy Transfer LP Kinder Morgan Inc.	2.46% 2.46%	2.33% 2.33%	9.96% 6.82%	14.75% 11.61%
National Fuel Gas	2.46%	2.33%	4.08%	8.87%
ONEOK Inc.	2.46%	2.33%	5.76%	10.55%
Pembina Pipeline	2.46%	2.33%	6.06%	10.85%
TC Energy Corp.	2.46%	2.33%	7.79%	12.58%
Williams Cos.	2.46%	2.33%	5.34%	10.13%
AVERAGE	2.46%	2.33%	6.73%	11.52%
AVERAGE STAGE TWO ESTIMATE WEIGHTED @ 1/3			11.52%	3.84%
AVERAGE STAGE ONE ESTIMATE (FROM EXHIBIT F-17) WEIGHTED AT 2/3			18.79%	<u>12.53%</u>
TWO STAGE COST OF EQUITY CAP	PITAL			16.37%
Source: Value Line, CD ROM				

# NATURAL GAS AND LIQUID PIPELINES 2024 Capitalization Rate Study for Natural Gas and Liquid Pipeline Operating Property

#### **FLOTATION COSTS**

	Rate	Divisor
For Long Term Debt	1.60%	98.78%
For Common Stock	2.60%	97.40%

The common definitions of market value all assume a sale of the subject property, which implies the existence of a

Appraisal Institute, The Appraisal of Real Estate, 14th ed., (Chicago, IL: 2013), p. 380.

To demonstrate the need for adjusting the market-determined return on equity for flotation costs, consider the following simple example. Shareholders invest \$100 of capital on which they expect to earn a return of 10% or \$10, but the company nets \$95 because of issuance costs. It is obvious that the company will have to earn more than 10% on its net book investment (rate base) of \$95 to provide investors with a \$10 return on the money actually invested. To provide the same earnings of \$10 on a reduced capital base of \$95 clearly requires a return higher than the shareholder expected return of 10%, namely \$10/\$95=10.53%. This is because only the net proceeds from an equity issue are used to add to the rate base on which the investor earns.

Morin, Roger A., Regulatory Finance, Utilities Cost of Capital, (Arlington, VA: Public Utilities Reports, Inc., 1994), p. 166.

Flotation costs occur when new issues of stock or debt are sold to the public. The firm usually incurs several kinds of flotation or transaction costs, which reduces the actual proceeds received by the firm. Some of these are direct out-of-pocket outlays, such as fees paid to underwriters, legal expenses, and prospectus preparation costs. Because of this reduction in proceeds, the firm's required returns on these proceeds equate to a higher return to compensate for the additional costs. Flotation costs can be accounted for either by amortizing the cost, thus reducing the cash flow to discount, or by incorporating the cost into the cost of capital. Because flotation costs are not typically applied to operating cash flow, one must incorporate them into the cost of capital.

Pratt, Shannon P., Cost of Capital, Estimation and Applications, (New York: John Wiley & Sons, Inc. 1998) p. 176.

When new shares are sold to the public, the firm usually incurs several kinds of flotation or transaction costs...These costs may be incorporated into investment decisions in two ways. Assume that the total costs are a fraction, F, of the price,  $P_0$ , of the shares in the absence of the issue. The first method is to incorporate the total dollar transaction costs,  $FP_0$ , as a negative cash flow in the computation of the initial cost of the investment,  $C_0$ , when carrying out a net present value (NPV) analysis. The second method is to incorporate the costs directly into the discount rate applicable to the future cash flow stream...

Patterson, Cleveland S., The Cost of Capital, Theory and Estimation, (Westport, CT: Quorum Books, 1995), p. 27.

Note: Divisor for Debt = 100% -  $(1.60\% \times 76.00\%)$  = 98.78%Divisor for Equity = 100% - 2.60% = 97.40%

# Natural Gas and Liquid Pipelines 2024 Capitalization Rate Study for Natural Gas and Liquid Pipeline Operating Property

#### ISSUANCE COSTS ASSOCIATED WITH COMMON STOCK

		Prospectus	Common	Price to	G	oss Proceeds Issuance Costs								Net Proceeds	Issuance
	Issuer	Date	Shares	Public		to Issuer		Underwriting		Other Exp.*		Total		to Issuer	Cost %
			а	b		c (a x b)		d		е		f (d + e)		g (c - f)	h (c - g) ÷ c)
1	Williams Companies	01/11/17	65,000,000	\$ 29.00	\$	1,885,000,000	\$	42,412,500	\$	500,000	\$	42,912,500	\$	1,842,087,500	2.28%
2	Williams Companies	07/17/14	53,000,000	\$ 57.00	\$	3,021,000,000	\$	83,077,500	\$	500,000	\$	83,577,500	\$	2,937,422,500	2.77%
3	Enbridge Inc	09/06/23	89,490,000	\$ 44.70	\$	4,000,203,000	\$	130,028,970	\$	2,500,000	\$	132,528,970	\$	3,867,674,030	3.31%
4	Enterprise Products	12/16/20	117,850,000	\$ 21.54	\$	2,538,489,000	\$	50,769,780	\$	500,000	\$	51,269,780	\$	2,487,219,220	2.02%
5	Magellan Midstream	05/04/17	10,200,000	\$ 73.53	\$	750,006,000	\$	15,000,000	\$	250,000	\$	15,250,000	\$	734,756,000	2.03%
6	ONEOK	07/01/20	33,355,570	\$ 29.98	\$	1,000,000,000	\$	20,000,000	\$	129,800	\$	20,129,800	\$	979,870,200	2.01%
7	ONEOK	06/15/20	26,000,000	\$ 32.00	\$	832,000,000	\$	16,640,000	\$	650,000	\$	17,290,000	\$	814,710,000	2.08%
8	Plains All American	12/01/16	25,286,581	\$ 29.66	\$	750,000,000	\$	15,000,000	\$	-	\$	15,000,000	\$	735,000,000	2.00%
9	Western Midstream	06/05/15	2,000,000	\$ 58.20	\$	116,400,000	\$	3,492,000	\$	200,000	\$	3,692,000	\$	112,708,000	3.17%
10	) MDU Resources	02/22/19	3,800,000	\$ 39.50	\$	150,100,000	\$	4,864,000	\$	400,000	\$	5,264,000	\$	144,836,000	3.51%
11	National Fuel Gas	05/29/20	22,000,000	\$ 12.90	\$	283,800,000	\$	9,933,000	\$	390,000	\$	10,323,000	\$	273,477,000	3.64%
12	2 Energy Transfer	12/09/21	86,956,522	\$ 7.65	\$	665,217,393	\$	13,319,448	\$	350,000	\$	13,669,448	\$	651,547,945	2.05%
13	NuStar Energy	09/06/12	6,200,000	\$ 48.94	\$	303,428,000	\$	10,163,800	\$	300,000	\$	10,463,800	\$	292,964,200	3.45%
													Ave	erage (rounded)	2.60%

<sup>\*</sup> Estimates of non underwriting related expenses are separately disclosed within each prospectus.

- Williams 1.11.17 Common Stock Issuance
- Williams 7.17.14 Common Stock Issuance
- 3 Enbridge 9.06.23 Common Stock Issuance
- 4 Enterprise 12.16.20 Common Stock Issuance
- Magellan Midstream 5.04.17 Common Stock Issuance
- 6 ONEOK 7.01.20 Common Stock Issuance
- 7 ONEOK 6.15.20 Common Stock Issuance

- 8 Plains All American 12.01.16 Common Stock Issuance
- 9 Western Midstream 6.05.15 Common Stock Issuance
- 10 MDU 2.22.19 Common Stock Issuance
- 11 National Fuel Gas 5.29.20 Common Stock Issuance
- Energy Transfer 12.09.21 Common Stock Issuance
- 13 NuStar 9.06.12 Common Stock Issuance

#### Natural Gas and Liquid Pipelines 2024 Capitalization Rate Study for Natural Gas and Liquid Pipeline Operating Property

#### ISSUANCE COSTS ASSOCIATED WITH NATURAL GAS AND LIQUID PIPELINES LONG-TERM DEBT (LIMITED TO 30 YEAR BONDS)

		<b>Prospectus</b>		Gross Bond	Price to	Gı	ross Proceeds		Issuance Costs						Net Proceeds	Issuance
Issuer		Date		Issue	Public		to Issuer	l	Underwriting	C	Other Exp.*		Total		to Issuer	Cost %
				a	b		c (a x b)		d		е		f (d + e)		g (c - f)	h (a - g) ÷ a)
1 Williams Com	oanies	08/03/22	\$	750,000,000	0.99954	\$	749,655,000	\$	6,562,500	\$	1,714,286	\$	8,276,786	\$	741,378,214	1.15%
2 Williams Com	oanies	10/07/21	\$	650,000,000	0.99833	\$	648,914,500	\$	5,687,500	\$	1,300,000	\$	6,987,500	\$	641,927,000	1.24%
3 Williams Com	oanies	06/20/14	\$	650,000,000	0.99773	\$	648,524,500	\$	5,687,500	\$	171,053	\$	5,858,553	\$	642,665,947	1.13%
4 Enbridge Inc		11/08/23	\$	1,250,000,000	0.99870	\$	1,248,375,000	\$	10,937,500	\$	1,785,714	\$	12,723,214	\$	1,235,651,786	1.15%
5 Enbridge Inc		06/25/21	\$	500,000,000	0.99754	\$	498,769,924	\$	4,375,000	\$	179,582	\$	4,554,582	\$	494,215,342	1.16%
6 Enbridge Inc		11/14/19	\$	500,000,000	0.98845	\$	494,224,924	\$	4,375,000	\$	73,750	\$	4,448,750	\$	489,776,174	2.04%
7 Enterprise Pro	ducts	09/08/21	\$	1,000,000,000	0.99170	\$	991,700,000	\$	8,750,000	\$	1,780,000	\$	10,530,000	\$	981,170,000	1.88%
8 Enterprise Pro	ducts	01/07/20	\$	1,000,000,000	0.99413	\$	994,130,000	\$	8,750,000	\$	1,566,667	\$	10,316,667	\$	983,813,333	1.62%
9 Kinder Morgar	1	07/25/22	\$	750,000,000	0.99634	\$	747,255,000	\$	5,625,000	\$	3,500,000	\$	9,125,000	\$	738,130,000	1.58%
10 Kinder Morgar	1	02/09/21	\$	750,000,000	0.99744	\$	748,080,000	\$	5,625,000	\$	2,000,000	\$	7,625,000	\$	740,455,000	1.27%
11 MPLX		02/06/23	\$	500,000,000	0.99536	\$	497,680,000	\$	4,375,000	\$	1,573,000	\$	5,948,000	\$	491,732,000	1.65%
12 MPLX		08/10/22	\$	1,500,000,000	0.98982	\$	1,484,730,000	\$	13,125,000	\$	4,000,000	\$	17,125,000	\$	1,467,605,000	2.16%
13 MPLX		11/09/18	\$	1,500,000,000	0.98031	\$	1,470,465,000	\$	13,125,000	\$	3,333,333	\$	16,458,333	\$	1,454,006,667	3.07%
14 Magellan Mids	tream	08/09/19	\$	500,000,000	0.99910	\$	499,550,000	\$	4,375,000	\$	750,000	\$	5,125,000	\$	494,425,000	1.12%
15 Magellan Mids	tream	01/11/19	\$	500,000,000	0.99371	\$	496,855,000	\$	4,375,000	\$	750,000	\$	5,125,000	\$	491,730,000	1.65%
16 ONEOK		08/11/23	\$	1,750,000,000	0.99507	\$	1,741,372,500	\$	15,312,500	\$	4,233,333	\$	19,545,833	\$	1,721,826,667	1.61%
17 ONEOK		05/06/20	\$	300,000,000	0.99632	\$	298,896,000	\$	2,625,000	\$	560,000	\$	3,185,000	\$	295,711,000	1.43%
18 ONEOK		03/09/20	# \$	100,000,000	0.99125	\$	99,125,000	\$	875,000	\$	200,000	\$	1,075,000	\$	98,050,000	1.95%
														Ave	erage (rounded)	1.60%

<sup>\*</sup> Estimates of non underwriting related expenses are separately disclosed within each prospectus. In certain instances, these estimated expense amounts were allocated across two bond issues.

- Williams 8.03.22 LT Debt Issuance
- 2 Williams 10.07.21 LT Debt Issuance
- Williams 6.20.14 LT Debt Issuance
- 4 Enbridge 11.08.23 LT Debt Issuance
- Enbridge 6.25.21 LT Debt Issuance
- 6 Enbridge 11.14.19 LT Debt Issuance
- 7 Enterprise 9.08.21 LT Debt Issuance
- 8 Enterprise 1.07.20 LT Debt Issuance
- 9 Kinder Morgan 7.25.22 LT Debt Issuance

- 10 Kinder Morgan 2.09.21 LT Debt Issuance
- 11 MPLX 2.06.23 LT Debt Issuance
- 12 MPLX 8.10.22 LT Debt Issuance
- 13 MPLX 11.09.18 LT Debt Issuance
- 4 Magellan Midstream 8.08.19 LT Debt Issuance
- 15 Magellan Midstream 1.11.19 LT Debt Issuance
- 6 ONEOK 8.11.23 LT Debt Issuance
- ONEOK 5.06.20 LT Debt Issuance
- ONEOK 3.09.20 LT Debt Issuance